Acquisition Resource Center (ARC)

The Acquisition Resource Center (ARC) is NSA's innovative business registry database that provides industry with a one-stop source for acquisition information. The registry also serves as a market research tool for NSA personnel, as well as a means for distribution of acquisition documents to our industry partners.

NSA Contracting Officers, Program Managers, Business Managers, Contracting Officer's Representatives, Technical Directors, Small Business Specialists, and the Competition Advocate use the ARC Business Registry to identify potential sources for satisfying acquisition requirements.

All companies wishing to do business with NSA must be registered in the ARC. To begin the registration process, or for additional information, please visit www.nsaarc.net.

Questions
Please contact the ARC Customer Service Team at (866)91-GOARC, (866)914-6272, or via e-mail at nsaarc@nsaarc.net.

Need to Visit the ARC
To schedule a visit to the ARC

Already Registered With the ARC
Update or review an existing registration.
Welcome to the National Security Agency’s Business Registry, sponsored by the Acquisition Resource Center. We have established this service so that vendors can register for possible future business opportunities with NSA. We encourage you to tell us about your organization and its capabilities so we can contact you for any future acquisition that would suit your products and services. Please do not submit any information that you consider proprietary, as the government currently will not protect information so provided. By registering in this database, you will receive notification of specific NSA acquisition efforts, Broad Area Announcements (BAA) and Requests for Information (RFI). This Web-based tool is the front door for business opportunities with NSA. We look forward to learning more about your business.

The information contained in the ARC Business Registry is intended solely to advise the government, its vendors, and prospective vendors of the possible sources of supplies and services to be acquired by the National Security Agency and to establish a single database for the dissemination to vendors of certain current and future NSA acquisition information. Any government generated e-mails or internet announcements may simply advise a vendor to visit the ARC located in Hanover, Maryland or to contact the Agency concerning a particular unclassified acquisition. The messages will all have a return address of nsaarc@nsaarc.net, where more details related to the announcement will be available.

New Registrations
Click here to register your organization

Already Registered With the ARC?
Click here to update or review an existing registration

Schedule a Visit to the ARC Facility
Click here to request an appointment to visit the ARC

Contact an ARC Office
Click here to contact an ARC Office
INSTRUCTIONS

To enter your vendor’s contact and capability information in this database, please read the brief instructions below and click ‘Continue’ at the bottom of this page. **Registration in Central Contractor Registration (CCR) is required in order to register with the ARC.**

You will be asked to supply eight elements for inclusion in the ARC Business Registry:

1. **General Vendor Information** - Verify your vendor information (NOTE: This information is provided to the ARC by CCR. Updating your CCR record also updates your ARC record.) You will be able to provide other general information such as Division and Website URL.
2. **Security Information** - Provide security related information as it pertains to clearances, foreign affiliations, and security points of contact.
3. **Address Information** - You may supply information for multiple division and/or office locations provided each entity maintains a unique DUNS number and CAGE code. For each location you will be asked about security and venue information. You will also be able to list multiple points of contact for each address.
4. **Business Category Information** - Verify your special organizational categorizations such as Non-profit, Small Business, Hispanic Serving Institution, etc. (NOTE: This information is provided to the ARC by CCR.)
5. **Contract Vehicles** - Provide any information as it relates to any Multiple-Agency Contracts, Government-Wide Acquisition Contracts (GWACs), Agency-Specific Contracts (Multiple Award Contracts), and GSA Schedules.
6. **NAICS Codes** - Provide the NAICS codes that apply to your organization along with a corresponding statement to define your specific ability to perform within that NAICS Code category.
7. **Corporate Capabilities** - Provide up to a 500 word vendor abstract describing your corporate capabilities. A strong capability statement should include keywords, products, services and acronyms, rather than marketing verbiage. Exercise caution if identifying past contracts or experience with the United States Government that may be deemed classified.
8. **Products and Services** - Select the targeted products and services defined by NSA that pertain to your organization’s capabilities.

Documents

The following documents are available for download to assist you in the registration process. Click on the name of a document to download it.

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<tr>
<th>Name</th>
<th>Description</th>
<th>Size (KB)</th>
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<tbody>
<tr>
<td>![ARC Registration Guide]</td>
<td>Review ARC questions before completing the online registration.</td>
<td>5873 KB</td>
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<tr>
<td>![ARC Capabilities Statement Tutorial]</td>
<td>Guidelines for preparation of your corporate capabilities statement.</td>
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Conferences and Events

The NSA Acquisition Organization conducts a variety of outreach initiatives for the purpose of establishing partnerships with industry, academia, and other local, state, and federal government entities.

If you are interested in participating in any of the following upcoming events, please contact the Office of Small Business Programs via e-mail at smallbusiness@nsa.gov.

"Pathway to Success: A Start-up Guide to Working with NSA"

"Pathway to Success" is designed to assist new vendors, large and small, in learning about this Agency, our needs, and special programs intended to enhance our industrial base. Information on both internal and external marketing opportunities will be provided as well. Registration is required in advance and will be secured on a first-come, first-served basis. To register for the meeting or view available dates, please visit http://www.nsaarc.net/biweekly. **Please note:** you must be a US citizen to attend. Registration is limited to two people per company.

**Technology Expositions:**

These events are designed to provide NSA personnel with a convenient opportunity to observe the latest technologies of interest to NSA and to provide companies with a cost- and time-effective forum to demonstrate their capabilities. We survey the population within the campus buildings and match the exhibiting vendors with the correct venue to enable a productive and successful experience. View upcoming dates!

**Business in A Minute:**

Our Business in a Minute event consists of focused meetings scheduled throughout the day between industry representatives, NSA prime contractors, and NSA government offices. Industry representatives have 15 minutes to present their best case for doing business with this Agency to the prime contractors and government offices. Hosts, in response, either schedule a follow-up meeting with the company or advise the company that their products/services are not of current interest or must be further researched.

**NSA/AFCEA Mission & Acquisition Symposium:**

NAMAS is an annual classified event held in the spring that provides detailed information on NSA's intentions for the future. NSA provides industry with current,
relevant mission and acquisition information, such as current and upcoming focus areas, near-term solicitation schedules, and long-term government business forecasts. The symposium is intended to strengthen NSA's partnership with Industry and support Industry's strategic business planning. Attendance is restricted to individuals with the appropriate level of clearance. Details regarding NAMA are released via NSA's Acquisition Resource Center (ARC).
Points of Contact

- Acquisition Resource Center
- Electronic Invoicing
- NSA/CSS Commercial Solutions Center
- NSA Set-Aside for Small Business
- Office of Small Business Programs
- Provisional Industrial Security Approval (PISA) Sponsorship Program
- Trusted Access Program Office
- Unsolicited Proposals

Acquisition Resource Center

(866)91-GOARC
(866)914-6272
nsaarc@nsaarc.net

Electronic Invoicing

Electronic Commerce Office
(410)854-5445
dialogue@ec.ncsc.mil

NSA/CSS Commercial Solutions Center

(240)373-4163
ist@nsa.gov

NSA/CSS Commercial Solutions Center
9800 Savage Road
Suite 6940
Fort George G. Meade, MD 20755-6940

NSA Set-Aside for Small Business

(443)479-4333
nsets@nsa.gov

Office of Small Business Programs

(301)688-7866
smallbusiness@nsa.gov
Unsolicited Proposals

All except HBCU/MIs: National Security Agency
ATTN: BA312
Suite 6623
9800 Savage Road
Ft. George G. Meade, MD 20755-6623

For HBCU/MIs:
National Security Agency
ATTN: Diversity Outreach Programs
Suite 6152
9800 Savage Road
Ft. George G. Meade, MD 20755-6152

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